



WSCA/NASPO Premium Savings Packages Configuration Pricing November 2011 - April 2012



All users shall refer to the WSCA Participating Addendums located at
<http://svc.mt.gov/gsd/apps/TermContractDefault.aspx>
for eligibility requirements.



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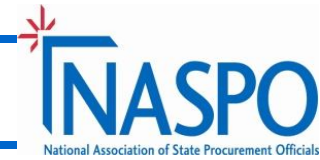
Blue Shaded = Price is a better value than the average for that configuration.

Desktops		Standard Desktop	Performance Desktop	Education Desktop (AMD)	Education Desktop (Intel)
	List Price	\$ 880	\$ 1,502	\$ 858	\$ 880
	Contract Price	\$ 739	\$ 1,261	\$ 779	\$ 739
	Premium Savings Package	\$ 633	\$ 793	\$ 443	\$ 565
	Savings (WNPSP over Contract Price)	14%	37%	43%	24%
	List Price	\$ 1,051	\$ 1,436	\$ 737	\$ 995
	Contract Price	\$ 736	\$ 1,005	\$ 516	\$ 697
	Premium Savings Package	\$ 605	\$ 805	\$ 474	\$ 476
	Savings (WNPSP over Contract Price)	18%	20%	8%	32%
	List Price	\$ 963	\$ 1,197	--	\$ 780
	Contract Price	\$ 809	\$ 1,005		\$ 655
	Premium Savings Package	\$ 635	\$ 790		\$ 515
	Savings (WNPSP over Contract Price)	21%	21%		21%
	List Price	\$ 1,110	\$ 1,469	\$ 714	\$ 998
	Contract Price	\$ 1,018	\$ 1,339	\$ 649	\$ 918
	Premium Savings Package	\$ 733	\$ 1,000	\$ 513	\$ 681
	Savings (WNPSP over Contract Price)	28%	25%	21%	26%
	List Price	\$ 1,038	\$ 1,201	--	\$ 945
	Contract Price	\$ 841	\$ 973		\$ 765
	Premium Savings Package	\$ 812	\$ 943		\$ 735
	Savings (WNPSP over Contract Price)	3%	3%		4%

*All Prices are for baseline configurations based on minimum required specifications.



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Laptops		Standard Laptop	Desktop Replacement Laptop	Ultra-light Laptop
	List Price	\$ 1,539	\$ 2,079	\$ 1,709
	Contract Price	\$ 1,077	\$ 1,455	\$ 1,196
	Premium Savings Package	\$ 903	\$ 1,169	\$ 889
	Savings (WNPSP over Contract Price)	16%	20%	26%
	List Price	\$ 1,767	\$ 2,112	\$ 2,117
	Contract Price	\$ 1,484	\$ 1,774	\$ 1,896
	Premium Savings Package	\$ 1,019	\$ 1,199	\$ 1,299
	Savings (WNPSP over Contract Price)	31%	32%	31%
TOSHIBA	List Price	\$ 1,258	\$ 1,448	\$ 1,448
	Contract Price	\$ 1,122	\$ 1,293	\$ 1,293
	Premium Savings Package	\$ 1,069	\$ 1,231	\$ 1,231
	Savings (WNPSP over Contract Price)	5%	5%	5%
	List Price	\$ 1,344	\$ 1,806	\$ 1,779
	Contract Price	\$ 1,048	\$ 1,408	\$ 1,388
	Premium Savings Package	\$ 1,033	\$ 1,284	\$ 1,350
	Savings (WNPSP over Contract Price)	1%	9%	3%

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Specialty Laptops		Netbook / MiniNotebook	Tablet	Touchpad Tablet/Pad	Ruggedized Laptop
	List Price	--	\$ 2,253	\$ 529	--
	Contract Price		\$ 1,577	\$ 513	
	Premium Savings Package		\$ 1,074	\$ 499	
	Savings (WNPSP over Contract Price)		32%	3%	
	List Price	\$ 615	\$ 2,290	\$ 2,290	--
	Contract Price	\$ 551	\$ 2,052	\$ 2,052	
	Premium Savings Package	\$ 452	\$ 1,325	\$ 1,325	
	Savings (WNPSP over Contract Price)	18%	35%	35%	
	List Price	\$ 696	Placeholder	Placeholder	\$ 5,148
	Contract Price	\$ 556			\$ 3,913
	Premium Savings Package	\$ 489			\$ 3,759
	Savings (WNPSP over Contract Price)	12%			4%
	List Price	\$ 701	--	--	--
	Contract Price	\$ 589			
	Premium Savings Package	\$ 530			
	Savings (WNPSP over Contract Price)	10%			
	List Price	--	--	--	\$ 2,159
	Contract Price				\$ 1,879
	Premium Savings Package				\$ 1,830
	Savings (WNPSP over Contract Price)				3%

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Printers		Small Workgroup / Desktop B&W	Small Workgroup / Desktop Color	Medium Workgroup B&W	Medium Workgroup Color
	List Price	\$ 300	\$ 392	\$ 600	\$ 600
	Contract Price	\$ 294	\$ 392	\$ 589	\$ 590
	Premium Savings Package	\$ 225	\$ 280	\$ 450	\$ 420
	Savings (WNPSP over Contract Price)	24%	29%	24%	29%
	List Price	\$ 509	\$ 637	\$ 1,156	\$ 1,075
	Contract Price	\$ 381	\$ 477	\$ 867	\$ 806
	Premium Savings Package	\$ 356	\$ 445	\$ 809	\$ 752
	Savings (WNPSP over Contract Price)	7%	7%	7%	7%
	List Price	\$ 513	\$ 641	\$ 770	\$ 1,444
	Contract Price	\$ 361	\$ 451	\$ 542	\$ 1,016
	Premium Savings Package	\$ 289	\$ 308	\$ 315	\$ 930
	Savings (WNPSP over Contract Price)	20%	32%	42%	9%
	List Price	\$ 249	\$ 399	\$ 775	\$ 1,139
	Contract Price	\$ 242	\$ 387	\$ 752	\$ 1,105
	Premium Savings Package	\$ 235	\$ 376	\$ 745	\$ 1,067
	Savings (WNPSP over Contract Price)	3%	3%	1%	3%

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WSCA/NASPO Premium Savings Packages Configuration Pricing November 2011 - April 2012



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Monitors		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
 <small>Advanced Information Technology Systems & Services</small>	List Price	\$ 201	\$ 235	\$ 233	\$ 297	\$ 322	\$ 189	\$ 162
	Contract Price	\$ 179	\$ 209	\$ 208	\$ 264	\$ 287	\$ 168	\$ 144
	Premium Savings Package	\$ 145	\$ 178	\$ 167	\$ 212	\$ 240	\$ 139	\$ 125
	Savings (WNPSP over Contract Price)	19%	15%	20%	20%	16%	17%	13%
	List Price	\$ 250	\$ 260	\$ 240	\$ 300	\$ 400	\$ 250	\$ 260
	Contract Price	\$ 202	\$ 229	\$ 211	\$ 264	\$ 352	\$ 202	\$ 229
	Premium Savings Package	\$ 149	\$ 179	\$ 169	\$ 189	\$ 269	\$ 149	\$ 169
	Savings (WNPSP over Contract Price)	26%	22%	20%	28%	24%	26%	26%
	List Price	\$ 189	\$ 229	\$ 189	\$ 219	\$ 299	\$ 189	\$ 189
	Contract Price	\$ 169	\$ 205	\$ 169	\$ 196	\$ 268	\$ 169	\$ 169
	Premium Savings Package	\$ 155	\$ 188	\$ 155	\$ 180	\$ 245	\$ 155	\$ 155
	Savings (WNPSP over Contract Price)	8%	8%	8%	8%	8%	8%	8%
	List Price	\$ 249	\$ 299	\$ 249	\$ 349	\$ 489	\$ 159	\$ 209
	Contract Price	\$ 224	\$ 269	\$ 224	\$ 314	\$ 440	\$ 143	\$ 188
	Premium Savings Package	\$ 140	\$ 208	\$ 216	\$ 299	\$ 220	\$ 117	\$ 168
	Savings (WNPSP over Contract Price)	38%	23%	4%	5%	50%	18%	11%
	List Price	\$ 179	\$ 480	\$ 200	\$ 299	--	\$ 179	\$ 200
	Contract Price	\$ 174	\$ 466	\$ 194	\$ 290		\$ 174	\$ 194
	Premium Savings Package	\$ 168	\$ 450	\$ 189	\$ 239		\$ 168	\$ 189
	Savings (WNPSP over Contract Price)	3%	3%	3%	18%		3%	3%

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WSCA/NASPO Premium Savings Packages

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This is only a summary of the minimum specifications for each standard configuration. Detailed specifications, customization options, and ordering capabilities for each vendor can be obtained from their respective web page (see last page for details).

Standard Desktops - Minimum Specifications

	Standard Desktop	Performance Desktop
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	Intel Core i5-650 or Core i5-2400	Intel Core i7-860 or Core i7-2600
RAM	2 GB (2x1GB) DDR3 two open slots	4 GB (2x2GB), DD3 two open slots
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop, SFF, etc	Tower case
Video	Intel HD Graphics	PCI Express x-16 512 MB discrete dual video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

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WNPSP Pricing

	Standard Desktop		Performance Desktop	
Hewlett Packard	8200 Elite	\$633	8200 Elite	\$793
Lenovo	ThinkCentre M91P	\$605	ThinkCentre M91P	\$805
Grace Global	N425SSP	\$635	N450MTPP	\$790
Dell	Optiplex 990	\$733	Optiplex 990	\$1,000
Howard	Esteem Q67MKB	\$812	Esteem Q67MKB	\$943



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Education Desktops - Minimum Specifications

	Education Desktop PC - AMD	Education Desktop PC - Intel
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	AMD Athlon II X2 B24	Intel Core i3-540 or Core i3-2100
RAM	2 GB (2x1GB), DDR3 two open slots	2 GB (2x1GB), DDR3 two open slots
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Ethernet 10/100/1000	Integrated Ethernet 10/100/1000
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop case	Desktop case
Video	Integrated video	Integrated video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

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WNPSP Pricing

Hewlett Packard

Lenovo

Grace Global

Dell

Howard

	Education Desktop PC - AMD		Education Desktop PC - Intel	
	6005 Pro	\$443	6200 Pro	\$565
	M75E	\$474	TC M81	\$476
	--	--	EDU690	\$515
	Optiplex 580	\$513	Optiplex 990	\$681
	--	--	Q67MKB	\$735



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Laptops - Minimum Specifications

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light Laptop
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Intel Core i5-2520	Intel Core i7-2620	Core i5-520M OR Core i5-2520
RAM	2 GB, DDR3	4 GB, DDR3	2 GB, DDR3
Wireless	Integrated 802.11a/g/n	Integrated 802.11a/g/n	Integrated 802.11a/g/n
Hard Drive	160 GB SATA hard drive 5400 rpm	160 GB SATA hard drive 7200	120 GB SATA hard drive 5400
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	Specify if included
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	Up to 13.3" XGA or WXGA or WLED HD
Video	Intel HD Graphics	512 MB discrete graphics	128 MB graphics (specify if discrete)
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

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WNPSP Pricing

	Standard Laptop		Desktop Replacement Laptop		Ultra-Light Laptop	
Lenovo	ThinkPad T420	\$903	ThinkPad T520	\$1,169	ThinkPad X220	\$889
Hewlett Packard	EliteBook 8460p	\$1,019	EliteBook 8560p	\$1,199	EliteBook 2560p	\$1,299
Toshiba	Tecra R840	\$1,069	Tecra R850	\$1,231	Portege R830	\$1,231
Dell	Latitude E6420	\$1,033	Latitude E6520	\$1,284	Latitude E6320	\$1,350



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Tablet, Netbook, Touchscreen Tablet/Pad - Minimum Specifications

	Tablet	NetBook	Touchscreen Tablet/Pad
Operating System	Windows 7 Professional	Windows 7 Professional	Specify
Processor	Intel Core i5-520M OR Core i5-2520	Intel Atom N475	Specify
RAM	2 GB, DDR3	2 GB, DDR3	Specify
Wireless	Integrated 802.11a/g/n wireless	Integrated 802.11n wireless	Integrated 802.11n wireless
Hard Drive	120GB SATA hard drive 5400 rpm	160 GB SATA hard drive 5400 rpm	Specify
Network	Integrated Intel Gigabit Ethernet	Integrated Network Controller (10/100)	Integrated Network Controller (10/100)
Optical Drive	Specify if included	N/A	N/A
Display	XGA or WXGA TFT or WLED with rotating hinge for tablet functionality	10" WSVGA	Specify
Video	Intel HD Graphics	128 MB graphics	Specify
USB	Two USB 2.0 ports	Two USB 2.0 ports	Specify
Warranty	Three year next working day	One year parts and labor	One year parts and labor
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	N/A
EPEAT	EPEAT silver level	EPEAT silver level	N/A

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WNPSP Pricing

	Tablet		NetBook		Touchscreen Tablet/Pad	
Lenovo	ThinkPad X220T	\$1,074	--	--	Thinkpad Tablet	\$499
Dell	Placeholder - XT3	--	Latitude 2120	\$489	Placeholder - Streak	--
Hewlett Packard	EliteBook 2760p	\$1,325	Mini 5103	\$515	EliteBook 2760p	\$1,325
Grace Global	--	--	Discovery 10NB	\$530	--	--



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Ruggedized Laptops - Minimum Specifications

	Ruggedized Laptop
Operating System	Windows 7 Professional
Processor	Intel Core i5-520M OR Core i5-2520
RAM	2 GB, DDR3, zero open slots
Wireless	Integrated 802.11a/g/n wireless
Hard Drive	160 GB SATA hard drive, shock mounted, removable
Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant
Network	Integrated Intel Gigabit Ethernet
Optical Drive	CD-RW/DVD-ROM combo
Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable
Video	Intel HD Graphics
USB	Two USB 2.0 ports
Warranty	Three year parts and labor
Energy-Star	Energy Star 5.0 compliant
EPEAT	EPEAT silver level

WNPSP Pricing

	Ruggedized Laptop	
Panasonic	Toughbook CF-53	\$1,830
Dell	E6420 XFR	\$3,759



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Printers - Minimum Specifications

	Small Workgroup/ Desktop B&W	Small Workgroup/ Desktop Color	Medium Workgroup B&W	Medium Workgroup Color
Print speed (ppm)	20	20	35	35
Minimum recommended print volume	250 pages per month	250 pages per month	750 pages per month	750 pages per month
Network Connection	Yes	Yes	Yes	Yes
Two sided printing	Automatic	Automatic	Automatic	Automatic
Memory	32 MB	128 MB	64 MB	256 MB
Print resolution	600dpi	600dpi	600dpi	600dpi
Paper size	Letter	Letter	Letter	Letter
Paper trays	250 sheets	250 sheets	250 sheets	250 sheets
Energy-Star	Energy Star compliant	Energy Star compliant	Energy Star compliant	Energy Star compliant
Warranty	1 year	1 year	1 year	1 year

WNPSP Pricing

	Small Workgroup/ Desktop B&W		Small Workgroup/ Desktop Color		Medium Workgroup B&W		Medium Workgroup Color	
Dell	Dell 2350DN	\$225	Dell 2150CDN	\$280	Dell 3330DN	\$450	Dell 3130CDN	\$420
Hewlett Packard	HP P2055dn	\$356	HP CP2025dn	\$445	HP P3015dn	\$809	HP CP3525dn	\$752
Howard	OKI B411dn	\$235	OKI C330dn	\$376	OKI B710dn	\$745	OKI C711dn	\$1,067
Lexmark	Lexmark e360dn	\$289	Lexmark C544dn	\$308	Lexmark e460dn	\$315	Lexmark C736dn	\$930



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Monitors - Minimum Specifications

	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
Screen size (diagonal measure)	17 inches	19 inches	19 inches	22 inches	24 inches	17 inches	19 inches
Format	Standard format	Standard format	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Standard format	Wide-Format, WSXGA compatible
Resolution	1280x1024	1280x1024	1440x900	1680x1050	1920x1080	1280x1024	1440x900
Brightness	250 Nits / cd/m2	250 Nits / cd/m2	250 Nits / cd/m2	250 Nits / cd/m2	250 Nits / cd/m2	200 Nits / cd/m2	200 Nits / cd/m2
Contrast	500 to 1	500 to 1	400 to 1	400 to 1	400 to 1	500 to 1	400 to 1
Response Time	8 ms	8 ms	8 ms	8 ms	8 ms	12 ms	12 ms
Pixel Policy	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2
VGA interface	VGA interface required	VGA interface required	VGA interface required	VGA interface required	VGA interface required	VGA interface required	VGA interface required
DVI interface	DVI interface required	DVI interface required	DVI interface required	DVI interface required	DVI interface required	Specify whether DVI interface is included	Specify whether DVI interface is included
Warranty	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included
Stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Specify whether stand is height-adjustable	Specify whether stand is height-adjustable
Energy-Star	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level	EPEAT silver level	EPEAT silver level	EPEAT bronze level	EPEAT bronze level

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WNPSP Pricing

	17" Monitor	19" Monitor	19" wide format monitor	22" wide format Monitor	24" wide format Monitor	17" Education Monitor	19" Wide Education Monitor
Grace Global	\$145	\$178	\$167	\$212	\$240	\$139	\$125
Dell	\$155	\$188	\$155	\$180	\$245	\$155	\$155
Lenovo	\$149	\$179	\$169	\$189	\$269	\$149	\$169
Hewlett Packard	\$140	\$208	\$216	\$299	\$220	\$117	\$168
Howard	\$168	\$450	\$189	\$239	--	\$168	\$189



WSCA / NASPO Premium Savings November 2011 - April 2012



Ordering

Lenovo	http://www.lenovo.com/wsca
	(1) Select your State, (2) Click on "Premium Savings Packages"
Hewlett Packard	http://www.hp.com/buy/wscaiii
	(1) Select your State, (2) Click on "WSCA/NASPO Premium Savings Pkg"
Dell	http://www.dell.com/slq
	(1) Select State, (2) Click on "Premium Savings Packages"
Toshiba	http://laptops.toshiba.com/wsca
	(1) Select State, (2) Click on "Premium Savings Packages"
Panasonic	http://www.panasonic.com/business/toughbook/wsca_contract.asp
Howard	http://www.howardcomputers.com/wsca
	(1) Select your State, Click on "WSCA/NASPO Premium Savings Packages"
Lexmark	http://www.lexmark.com/wsca/
	Select your State to view the WSCA/NASPO Premium Savings Packages
Grace Global	http://wsca.graceglobalinc.com
	(1) - Select your State from the left (2) - Scroll down to Premium Saving selections.